### **Case Study:**

### Automated efficiency. Immediate results. Security awareness that works.



#### The Client

### Single Digits

Single Digits is the white-label network operator for property owners, helping clients connect consumer devices to their private networks while positioning them to capitalize on evolving business models and new revenue opportunities. With 2,000+ clients including 7 of the top 20 largest hotels, 300,000+ hotel guest rooms, and 60 million+ authentications annually, they work with properties of any size to increase network capacity by a factor of 20x.

Operating in a high-stakes industry where security breaches could devastate their growth, investment partnerships, and extensive client base, Single Digits has been a CyberHoot customer since 2018, demonstrating the long-term value and reliability of the platform.



#### The Challenge

# Security near-misses wake up growing company

After experiencing several security breach near-misses, Single Digits leadership recognized their vulnerability. Like most companies today, their staff lacked the necessary cybersecurity knowledge to protect themselves and their company. With 500 employees across the organization, they faced several critical challenges:

that would engage employees rather than overwhelm them, while providing comprehensive protection for their critical infrastructure and client data.

Most importantly, they needed a solution

- Lack of security awareness: Staff lacked fundamental cybersecurity knowledge to protect themselves and the company
- Compliance requirements: Need to meet cyber insurance requirements while demonstrating ongoing compliance
- Administrative burden: Required an easy, efficient solution that wouldn't require additional staffing
- Scalability concerns: Solution needed to work across their rapidly growing 500-person workforce
- Cultural shift needed: Had to transform organizational culture from security ignorance to security awareness

#### Cyber Liability Insurance

#### Policy

Policyholder: Forgewell MFG

Class of Business: Manufacturing

Policy Number: EGA | 2918385020485

Policy Period : Start date - 20 April 2025, 5:0 End date - 20 April 2026, 5:00

### Training Requirement Met

You've met the required cybersecurity training for this policy.

<u>cyberhoot.com</u> Case Study: Single Digits



#### The Solution

## Operational within hours, transformational within months

Single Digits chose CyberHoot for its combination of automation, ease of implementation, and comprehensive training approach. The solution was operational within a few hours using prerecorded, ready-to-go training modules and policy management capabilities that exceeded their expectations. The platform delivered immediate value through:

#### Rapid deployment:

The solution was operational within hours, not weeks or months, using CyberHoot's prerecorded, ready-to-go training modules and policy management capabilities.

#### **Automated administration:**

The platform handled all scheduling, reminders, and reporting automatically, eliminating the need for dedicated administrative staff to manage the program.

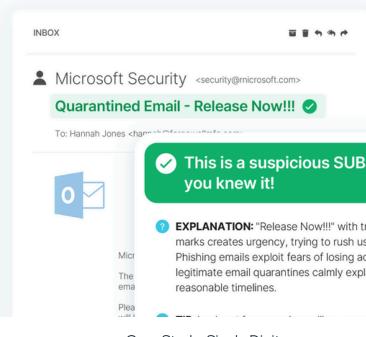
#### Comprehensive coverage:

Beyond just security awareness training, CyberHoot provided policy management capabilities that allowed Single Digits to manage both cybersecurity and noncybersecurity policies from a single platform.

#### Scalable solution:

The system easily accommodated all 500 employees without performance issues or complicated user management requirements.

The implementation process exceeded expectations, with policy management capabilities that went beyond their initial requirements, providing a complete governance solution for the growing organization.



<u>cyberhoot.com</u> Case Study: Single Digits



#### The Results

# Peace of mind through measurable security transformation

"CyberHoot today works smoothly and without much time to support. It's a simple interface that just works."

The transformation at Single Digits was both immediate and sustainable, delivering measurable improvements across multiple areas:

#### **Cultural transformation:**

Within months, the organizational culture shifted from security ignorance to security awareness, with employees actively identifying and reporting potential threats.

#### **Operational efficiency:**

The automated system requires minimal ongoing support, allowing one administrator to manage cybersecurity training and policy governance for 500 employees with minimal effort.

#### Improved threat detection:

Employees now proactively report suspicious emails, with more staff sending potential phishing emails to I, stating "this is a phishing email" rather than clicking on them.

#### Streamlined reporting:

Management reports that previously took hours to compile manually can now be generated in two minutes, dramatically improving management visibility and response times.

#### Comprehensive compliance:

Automated reporting ensures ongoing compliance demonstration for auditors and cyber insurance providers, with detailed tracking of all training activities and policy acknowledgements.

#### Management satisfaction:

Leadership now has immediate access to compliance status and training effectiveness data, enabling more informed decision-making and effective risk management.

The investment has proven transformational throughout the multi-year partnership with CyberHoot, enabling Single Digits to maintain its rapid growth trajectory while significantly enhancing its security posture and compliance position.



#### Summary

#### Challenge

- 500 employees lacked cybersecurity awareness after security near-misses
- Needed to meet cyber insurance requirements and demonstrate compliance
- Required a scalable solution without adding administrative staff
- Had to transform organizational culture from ignorance to awareness
- Needed comprehensive policy management beyond just security training

#### Solution

- Automated cybersecurity training platform operational within hours
- Prerecorded, ready-to-go training modules with policy management
- Self-sufficient system requiring minimal ongoing administration
- Scalable solution handling 500+ employees effortlessly
- Comprehensive governance covering both security and non-security policies

#### Results

- Cultural transformation from security ignorance to proactive threat awareness
- Dramatic reduction in administrative time (reports from hours to 2 minutes)
- Employees now proactively identify and report potential threats
- Streamlined compliance reporting for auditors and insurance providers
- Single administrator manages entire 500-person program with minimal effort
- Management has immediate visibility into compliance and training status



"Easy to implement and get immediate results. Through CyberHoot, I can singlehandedly support a company with 500 people in training and policy governance with a minimum of effort. More employees now send me phishing emails they receive, stating 'this is a phishing email' as opposed to just clicking on them."

#### Tim Hurman

System Administrator at Single Digits



# Stop tricking employees. Start training them.

Get a grip of your security awareness training with the oneof-a-kind platform that uses fun, positive engagement to deliver more effective results.

**Book a Demo** 

www.cyberhoot.com









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